



October 24, 2005

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Mr. John F. Carter Regional Director Federal Deposit Insurance Corporation 25 Jessie Street at Ecker Square, Suite 2300 San Francisco, CA 95105

Re: Comments Regarding FDIC Application #20051977; Wal-Mart Application for Insurance and Industrial Bank Charter

Dear Mr. Carter:

I am writing to oppose the application of Wal-Mart Stores, Inc., for Federal deposit insurance coverage for an ILC charter in Utah. As a community banker, I strongly believe that allowing Wal-Mart to own a bank charter and potentially open branches in its network of stores would do irreparable harm to my community and my institution, and create a severe systemic risk to our nation's economy.

Although Wal-Mart has stated that it intends to operate a limited ILC charter in Utah, their assurances that the operation will remain narrow do not coincide with the company's history and corporate philosophy. This is Wal-Mart's fourth attempt to get into the banking business. Knowing that Wal-Mart's CEO says he wants to grow the company and provide financial services to its customers, it would be logical to conclude that Wal-Mart will be amending its business plan to allow it to offer a full array of banking services in the near future. This must not be allowed to occur.

Wal-Mart has a long history of destabilizing communities by undercutting prices of local merchants and driving them out of business. Are consumers well served by eliminating Wal-Mart's competitors and denying consumer choice? Obviously not, given the economic consequences of such practices in local communities across the nation where Wal-Mart has driven out local merchants who simply could not compete with its pricing, not only because of its volume and number of vendors, but because of its history of providing low-paying, part-time jobs and lower quality merchandise. All Wal-Mart needed in those communities was a foothold; the diversity and high quality of merchandise offered by other local merchants quickly disappeared.

Wal-Mart did not open stores in those communities to be civic partners with local merchants; they opened stores to drive local merchants out of business and steal their customers, which is just what they did. The largest company in the world could do the same thing to community banks. The FDIC would be ill advised to set this nation on a course that could result in the demise of the community banking industry as we know it today.

Congress has reaffirmed our nation's long-standing policy against the mixing of banking and commerce, and with good reason. Mixing banking and commerce would create serious conflicts of interest and distort credit decisions. The impartial allocation of credit is the linchpin of our financial system and must be preserved. Would a Wal-Mart Bank offer credit at reasonable terms to its competitors? Would Wal-Mart require its suppliers to bank at the Wal-Mart bank? And would Wal-Mart take advantage of its dominance in those situations, or perhaps better said, could anything *prevent* Wal-Mart from taking advantage in those situations?

Even more importantly, the largest company in the world owning a bank would produce a dangerous concentration of economic power and resources that would pose severe systemic risks to our economy. Think what would have happened if Enron owned a bank? Or WorldCom? It could have exposed the FDIC fund to enormous liability and pulled down our entire financial system. Our nation cannot afford to take that risk to save Wal-Mart a couple of pennies on each credit and debit card transaction.

For the sake of the community banks of our nation and the customers and communities we serve, please do not allow Wal-Mart to get into the banking business. Make a statement for fair competition and consumer choice by denying Wal-Mart's application for deposit insurance.

Sincerely

Michal D. Cann President & CEO